

KOKO SIGA PACIFIC



Koko Siga Pacific (KSP) is a Fiji-based agribusiness consulting firm. KSP's main agribusiness activities are cocoa and vanilla marketing & nursery-based enterprise development. The consulting business specialises in agricultural economics and environmental policy. With extensive professional experience through the Pacific Island region, KSP's expertise covers economic analysis and feasibility studies; market and marketing analysis, agri-business training, rural development and livelihoods; applied agricultural research, land-use planning and environmental policy development. This combination of economic and environmental expertise allows KSP to analyse and provide critical answers to complex natural resource and rural development issues.

KSP is a well-respected authority on smallholder agricultural and farming systems in the Pacific Islands, with considerable Fiji, Vanuatu, Samoa, Papua New Guinea and Solomon Islands experience. KSP's work has focused on the economic analysis of smallholder farming systems and how they adjust to changing circumstances, including increased frequency of natural disasters and droughts.

KSP has a long and successful involvement in the development of rural enterprise development activities. KSP analyses and coordinates diverse and complex projects implementing highly effective skills in project management, agency coordination and consultation and stakeholder involvement. KSP was recently appointed as Manager of Pacific Island Farmers Organization Network Ltd (PIFON)



KEY PERSONNEL

ANDREW MCGREGOR MANAGING DIRECTOR



Andrew McGregor is an economist specialising in Pacific Islands agriculture and natural resources. Andrew holds a PhD from Cornell University and over the past 35 years, he has worked in most Pacific island countries and territories, as well as the eastern Caribbean and Hawaii. He is the author of more than 60 research and review papers across referenced journals and conference proceedings. Andrew has extensive experience in the identification, formulation, management and evaluation of national and regional projects and he has conducted consultancies across the private and public sectors. Clients include the ADB, World Bank, EU, AusAID, FAO, ACIAR, UNESCAP & SPC. He is a lead author of the book 'Vulnerability of Pacific Islands agriculture and forestry to climate change'.

LIVAI TORA PROJECT MANAGER



Livai Tora is a commercial farmer by profession with over 10 years experience in commercial tropical crop production on his own land in the Sabeto Valley, Nadi. Livai has extensive experience designing training programs and engagement activities to integrate rural youth in development projects in Fiji and Vanuatu. Livai is currently the Activity Manager of the ACIAR Fiji Breadfruit Project where he is responsible for value chain analysis and training for farmers and exporters.

KYLE STICE PROJECT MANAGER



Kyle Stice is a tropical horticulture specialist, with nearly 10 years experience in agriculture and horticulture project design, delivery and capacity building in the Pacific island context. Kyle has extensive experience in applied research and the development of extension materials. Kyle currently manages the research and extension arm of Nature's Way Cooperative (NWC) as well as the Pacific Island Farmer Organization Network (PIFON). He is a contributing author to the book 'Vulnerability of Pacific Islands agriculture and forestry to climate change'.

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KAITU ERASITO TECHNICAL OFFICER



Kaitu Erasito has been working in the agricultural area within the education sector for the past four years. He holds a Bachelors degree in Agriculture from the University of the South Pacific. Kaitu is the Pacific Breadfruit Project Technical Officer where he coordinates with the Sigatoka Research Station (SRS) and on-farm trials. He is collaboratively developing a research program with the Vanuatu Research Training Centre (VRTC).

MARK SHEEHY I.T. MANAGER



Mark Sheehy has a background in industrial electronics and has experience in I.T. engineering and support. He is currently in charge of looking after and maintaining our I.T. systems and also the upgrading and maintenance of our web presence. Mark's current research focus is on developing Information Management Systems for farmers involved in the horticultural crops for export in the Pacific

ANASEINI CATANASIGA COMMUNICATIONS MANAGER



Ana Catanasiga is a BSc graduate from the University of the South Pacific majoring in Computing Science/Information Systems. She also holds a Diploma in Information Technology from the Queensland University of Technology. Ana is currently the Communications Manager of the KSP Nadi office. She was recently appointed as Administrative Officer for the KSP managed Pacific Island Farmers Organization Network (PIFON).

KEY PERSONNEL

MARY TAYLOR

ASSOCIATE



Dr. Taylor is a tropical agriculture specialist with over 20 years experience in the Pacific Region. Her areas of expertise include climate change adaptation, conservation and utilisation of plant genetic resources, and agriculture for nutrition and health. Since completing her contract at SPC as Manager of the Centre for Pacific Crops and Trees, she has been coordinating the production of a publication 'Vulnerability of Pacific Agriculture and Forestry to Climate Change' which will serve as a resource for guiding climate change adaptation strategies in the agriculture and forestry sectors in the Pacific Island Countries and Territories.

LAISENE TUIOTI MARINER

ASSOCIATE

Laisene Tuioti Mariner is a horticulturist and post-harvest physiologist who is based in Samoa. She was formerly the Assistant Chief Executive Officer for the Crops Division, Samoa Ministry of Agriculture and Fisheries. Laisene is a multi-skilled, Technical Advisor to the Samoa Association of Manufacturers and Exporters and for the Climate Change and Agro-forestry Project in the Ministry of Natural Resources and Environment.

TUIFA'ASISINA STEVE ROGERS

ASSOCIATE



Dr. Steve Rogers is a tropical agriculture specialist with extensive experience in the Pacific region. His areas of expertise include adaptive on-farm research in food and cash crops, agro-forestry and water resources. He has undertaken senior roles in food security, agriculture and forestry water resources. He has undertaken senior roles in food security, agriculture strategic planning, policy analysis and formulation for a range of clients, including the EU, FAO, AusAID, SPC and the Governments' of Samoa, FSM, and the Marshall Islands.

A.W.A.M. VAN SANTEN

ASSOCIATE



Aad van Santen is a commercial pineapple farmer from Nasarowaqa, Bua in the Fiji Islands. Aad is a horticulturalist with over 30 year's of experience in tropical agriculture. He is a graduate in tropical agriculture and food processing from the University of Wageningen, Netherlands. His areas of specialist expertise is tropical fruit and vegetable production. Aad has worked in an advisory and consultative capacity for the EU and Netherlands Ministry of Foreign Affairs under various technical assistance programmes. He has undertaken long term assignments in Nigeria, Burkuni Faso, Upper Volta, Guinea Bissau, Fiji, and Zimbabwe. More recently has been working as a consultant to the Pacific Islands Farmer Organization Network (PIFON).

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LEX THOMPSON

ASSOCIATE



Dr Lex Thomson is a forest science consultant. He recently worked for five years as an agricultural-forestry trade specialist in the Land Resources Division of the Secretariat of the Pacific

Community (SPC) in capacity as the Team Leader for the Facilitating Agricultural Commodity Trade Project. Prior to that he led Bioversity International's global forestry research program and the SPRIG project (South Pacific Forest Genetic Resources Initiative). Over the past two decades, Lex has also worked extensively on forestry, agro forestry, farm forestry and agricultural production systems including development of export markets and impacts of climate change on Pacific Islands agricultural and forestry produce. His professional career has focused on research and development, utilization, management and conservation of forest genetic resources including in more than 35 tropical developing countries.

ROGER GOEBEL

ASSOCIATE



Roger Goebel is a tropical fruit specialist based in North Queensland, where he has had had

considerable experience with breadfruit. He has been involved in several tropical fruit development projects in the region including Samoa and Tonga. Roger brings a wealth of experience in nursery production of tropical fruits and design of training materials. He is currently an advisor to the Tutu Rural Training Centre (TRTC) in their Fruit Tree Development Project.



KEY PERSONNEL

SANT KUMAR ASSOCIATE



Sant Kumar is a leading figure in the Fiji horticulture export industry and is highly regarded through the Pacific Island region. He is a foundation member of the

Fiji Organic Producers Association (FOA). He was formerly the General Manager of Nature's Way Cooperative (Fiji) Ltd. Sant is the founder of Bula Agro Enterprises and currently manages the Fiji Seedling Nursery Development Project funded by Australia. He is also a commercial vegetable and fruit tree advisor for the Tutu Rural Training Centre (TRTC).

SELINA KURULECA ASSOCIATE

Selina Kureleca has a masters degree in counselling & psychology from the University of California. As a training specialist, Selina heads a National Employment Centre training initiative to engage all the unemployed in Fiji and facilitate their entry into sustainable gainful employment. She recently headed a major rural livelihood survey on behalf of the World Bank.

PIERO BIANCHESSI ASSOCIATE .



Piero Bianchessi has over 20 years of experience in the marketing of certified organic vanilla and spices in the South Pacific. With a masters degree in organic chemistry, Piero is the author of a number of practical handbooks on vanilla and pepper. He also has extensive experience in hands-on training of Pacific island farmers.

AILEEN BURNES ASSOCIATE



Aileen Burnes is the owner/operator of South Sea Orchids. SSO is a business that is founded upon assisting village women to earn an income through floriculture and they have managed to support 270 women across Fiji to become floriculturists, through providing them with access to finance, training and market access. Aileen has provided technical assistance to other Pacific island countries.

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GRANT VINNING ASSOCIATE

Grant Vinning is a market development specialist for underdeveloped countries. For nearly 20 years, he has worked on developing markets for rural products and the associated issues of value chain management, marketing research, and capacity building based on marketing skills training.

EMA TORA-VUETI ASSOCIATE



Ema Tora Vueti is an agricultural researcher who specializes in the management of Pacific fruit flies of economic importance. Her expertise covers research, planning & development, project planning and management, market access development and phytosanitary measures development for fruit fly commodities. With the Fiji Ministry of Agriculture, Ema was involved in the development of High Temperature, Forced Air (HTFA) quarantine treatment protocols for the export of papaya, eggplant, mango and breadfruit from Fiji.

JACK ARMSTRONG ASSOCIATE



Dr Jack Armstrong is an entomologist and consultant specializing in bio security, quarantine treatment and market access issues specific to agricultural exports/imports including pest risk assessment, import applications, quarantine and treatment research, and alternative methods development. Previously a Research Leader with USDA Agricultural Research Service in Hawaii, Jack is now a private consultant based in New Zealand, and has extensive experience in the Pacific Islands

FUSI VAVE ASSOCIATE

Fusi has had a distinguished career in public and community service and small and micro enterprise development in Fiji. She has served as the Director of the National Centre for Small and Micro Enterprise Developments and as CEO for three Ministries: Ministry of Agriculture; Youth and Employment Opportunities and Sports; and, Women, Culture and Social Welfare.

RECENT PROJECTS



COMMODITY, INDUSTRY & MARKET STUDIES

- 2013 New Zealand market for cord lime foliage, lemons and pineapples [AusAID]
- 2012 An opportunities analysis of organic and Fairtrade products from Vanuatu [EU]
- 2011 The Pacific Island Taro Market Access Study [SPC/FACT]
- 2009 The market for papaya from Fiji & other Pacific Islands [EU/SPC FACT]
- 2009 Market prospects for Vanuatu whitewood [ACIAR]
- 2009 A scoping study of the potential for increasing the value of cocoa industries in the Solomon Islands, Vanuatu, Fiji and Samoa [ACIAR]
- 2009 A scoping study of opportunities for ornamental horticulture development in the Pacific Islands [ACIAR]

RURAL & ENTERPRISE DEVELOPMENT

- 2012 Coordination of the Roundtable on the Competitiveness of Pacific Islands Small and Medium Agro-processing Enterprises [FAO/NWC]
- 2011 Tutu Rural Training Centre: Lessons in Non-Formal Adult Education for Self Employment in Agriculture [FAO]
- 2010 Coordination of the Regional Training Course in Agribusiness Management [FAO/EU]
- 2009 Case studies of agricultural enterprises for growth in the Pacific islands - Natures Way Cooperative(Fiji) Ltd and the Vanuatu Organic Cocoa Growers Association [FAO]

POLICY & ECONOMIC ANALYSIS

- 2012 Determining social and economic values of germplasm and crop improvement as a climate change adaptation strategy: Samoa and Vanuatu case studies [IUCN]
- 2008 Economic evaluation of the Hawaii Fruit Fly Area-Wide Pest Management Program [USDA/University of Hawaii]
- 2006 Economic evaluation of the Fiji Rural and Outer-islands Project [ADB PPTA]
- 2005 Benefit cost analysis of AusAID's Solomon Islands Sustainable Rural Livelihoods and Broadbased Growth Development Strategy



DISASTER MANAGEMENT AND CLIMATE CHANGE ADAPTATION IN AGRICULTURE

- 2012 Pacific Adaptation to Climate Change Project : Applying Cost Benefit Analysis to Climate Change Adaptation Strategies in Papua New Guinea, the Solomon Islands and Palau [SPREP]
- 2012 Angaur Island (Palau) scoping study - recommendations for the sustainable use of existing natural resources which take the risks of climate change into account [GIZ]
- 2012 Impact assessment of the January & March floods on the agricultural sector and design of flood rehabilitation & disaster preparedness pilot project [AusAID/NWC]
- 2012 Design and implementation of a Seed Producers Scheme [AusAID]
- 2010 Impact assessment of Tropical Cyclone Tomas on the agricultural sector and design of rehabilitation projects [AusAID]
- 2010 Design of a seedling enterprise project for Fiji as a sustainable response to natural disasters [AusAID]
- 2009 Impact assessment of the January Fiji floods on the agricultural sector and design of rehabilitation projects [AusAID]



PROJECT DESIGN, MANAGEMENT & EVALUATION

- 2009-13 Lead agency in the ACIAR project 'Strengthening the Fiji Papaya industry through applied research and information dissemination' [ACIAR]
- 2010-14 Partners with University of Queensland in the implementation of the ACIAR Project 'Strategies for using floriculture to improve livelihoods in indigenous Australian and Pacific Island communities'
- 2009 Design of Solomon Islands Cocoa Livelihoods Improvement Project [AusAID]
- 2008 Design of the Solomons Islands Rural Value Chains Strengthening through Enterprise Development [AusAID Community Support Program]
- 2008 Preparation of Natures Way Cooperative (Fiji) Ltd's successful application for an AusAID Enterprise Challenge Fund grant to expand quarantine treatment capacity
- 2007 Design of the AusAID Samoa Community Forestry Project